

Investing in Vietnam?

Indochina Strategic - Your Key to Success

Indochina Strategic is the advisory arm of Indochina Capital, a market leader in real estate, financial services and capital markets in Vietnam. Our Advisory Team delivers unmatched advisory and financial services with successful and proven strategies. Our management team includes some of the most distinguished professionals in the industry, combined with a highly experienced team of expatriates and locals, we guarantee the desired result for our Clients.

SIX SENSES CON DAO

Sets the benchmark for ecological-conscious design excellence in Vietnam

WHAT WE OFFER



DEVELOPMENT
ADVISORY
SERVICES



OPERATOR
SELECTION
SERVICES



DEBT
FINANCING
SERVICES



TRANSACTION
ADVISORY
SERVICES

INDOCHINA CAPITAL

INDOCHINA CAPITAL

A leading brand in Vietnamese luxury real estate

Established in 1999, Indochina Capital has gained the well-deserved reputation as an innovative leader in Vietnam's rapidly growing real estate and capital markets, and financial services industry.

INDOCHINA STRATEGIC

Indochina Strategic was formed with the purpose of dedicating almost 20 years of unrivalled investment and development experience in Vietnam to help our clients overcome challenges and maximize their investment opportunities.

The Nam Hai (now Four Seasons Resort The Nam Hai)
One of Vietnam's most prestigious and internationally acclaimed resorts

INDOCHINA STRATEGIC SERVICES



DEVELOPMENT ADVISORY SERVICES

- Market and financial feasibility study
- Project conceptualizing and positioning
- Highest and best use study
- Strategic business planning services



OPERATOR SELECTION SERVICES

- Operator screening and assessment
- Management Contract review and negotiations
- Rental program packaging



DEBT FINANCING SERVICES

- Feasibility analysis and due diligence
- Negotiation of financing terms and conditions
- Fulfillment of conditions to loan disbursement



TRANSACTION ADVISORY SERVICES

- Capital raising
- Valuation and development appraisals
- Financial and commercial due diligence
- Review of legal documentation

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