

# Indochina Capital scoops awards at Bangkok event

By Anh Duc

Indochina Capital was recently recognised as one of Vietnam's best property consultancy firms at the IPAX Asia-Pacific Awards presentation gala in Bangkok for the work of its real estate advisory arm, Indochina Strategic.

The firm was a winner in the Property Consultancy category, reaffirming its position as one of the best real estate consultants in Vietnam, and was also named in the Best Property Consultancy Marketing category, recognising the firm's marketing and brand-building efforts over the past year.

This is the second straight year the firm has appeared in the Property Consultancy category that is regularly dominated by household names such as Savills, CBRE, and JLL.

The Asia-Pacific Property Awards, part of the International Property Awards, celebrates the highest levels of achievement of companies operating in all sectors of the real estate industry.

It is the region's most prestigious and widely-recognised programme. The awards are judged by an independent panel of 80 industry experts based on criteria that encompasses de-



**Delighted COO Michael Piro of Indochina Capital**

sign, quality, service, innovation, originality, and commitment to sustainability.

Competing against the best real estate professionals in Vietnam, Indochina Capital was honoured for its excellence in property consultancy and significant contributions to the fast-paced development of the Vietnamese real estate industry.

Indochina Strategic was created four years ago to leverage the firm's stellar development track record and experience to help clients establish themselves as a household name in the Vietnamese real estate industry and maximise financial returns from their investments.

"This is a mark of excellence for our advisory team, who are always committed to delivering market leading serv-

ices and creating value for our clients. This is a great result and a good way to celebrate our 20-year anniversary in Vietnam," said Peter Ryder, CEO of Indochina Capital.

"We have been able to help many new players and local developers who want to elevate their developments to the next level. I am extremely proud of the work of Indochina Strategic over the past year as the division has become an important pillar of the Indochina Capital family," he added.

COO of Indochina Capital Michael Piro said, "It has been a pleasure seeing Indochina Strategic grow to what it is today. Our marketing efforts have been essential to gaining new clients and achieving the brand recognition the division has. It also speaks to the collaboration between our marketing and advisory teams, teamwork that has enabled Indochina Capital's success to date."

Indochina Capital was also recently named the Best Real Estate Consultant and Developer at the Golden Dragon Awards programme hosted by *Vietnam Economic Times* that recognises the outstanding business achievements and contributions by foreign-owned entities in Vietnam. ■