#### INDOCHINA CAPITAL

Investing in Vietnam's Future

**MAY 2023** 



### **Stock Market Commentary**

- The Vietnam stock market traded up in May with improved liquidity as sentiments turned positive on speculations that the third rate cut in this year was coming close.
  - > The VN Index posted a monthly gain of 2.38% and a YTD gain of 7.16% in USD terms.
  - The consumer & retail sector retreated 4.0% in May while the other major sectors went up, including the real estate sector (+3.9% MoM), the banking sector (+2.0% MoM) and the oil & gas sector (+0.7% MoM).
- Liquidity *increased* by 10.5% MoM in May with the combined average daily trading value on Ho Chi Minh and Hanoi Stock Exchanges reaching US\$586.18 million, the highest level YTD.
- Foreign investors net sold US\$89.82 million in May, reducing YTD foreign net purchase value to US\$89.82 million.
- Vietnam's listed market capitalization reached US\$192.83 billion at the end of May. The VN Index was trading at a positive trailing P/E of 11.5x, a discount compared to the ASEAN peers' average of 12.5x.
- On May 23, the State Bank of Vietnam (SBV) announced the cut of 50 bps on key policy rates including refinancing rate and deposit rate cap for terms less than six months. Since the first rate cut after Covid-19 in March, the SBV has cumulatively cut key policy rates by 100bps. The SBV is expected to make another 50-bp cut this year with a target to reduce lending rates and to stimulate the economy. The declining deposit rates are expected to encourage money flow into the stock market.

### **Macroeconomic Update**

				FY2023
	May 2022	Apr 2023	May 2023	Target
CPI (MoM change)	0.38%	-0.34%	0.01%	
CPI (YoY change)	2.86%	2.81%	2.43%	~4.50%
YTD Trade Balance (US\$ billion)	0.43	7.56	9.80	
Exchange Rate (US\$/VND)	23,280	23,569	23,592	
YTD Disbursed FDI (US\$ billion)	7.71	5.85	7.65	
PMI Manufacturing Index	54.7	46.7	45.3	
Industrial Production growth (YTD YoY)	8.34%	-1.76%	-2.05%	
Nominal Retail Sales Growth (YTD YoY)	9.69%	12.77%	12.55%	
VN Index	1,292.68	1,049.12	1,075.17	

Source: GSO, Customs Office

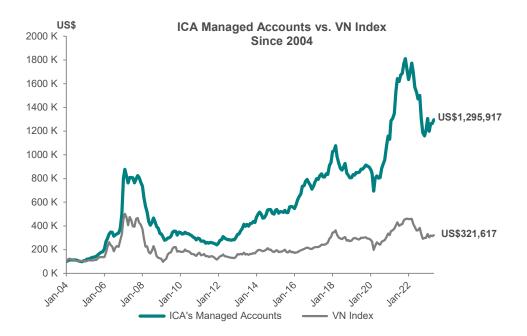
Vietnam's service sectors maintained its post-Covid recovery route, but the country's manufacturing sector still suffered from weak global demand. The silver lining is contained inflation continued to support easing monetary policies.

- 5M revenue of retail sales and services increased by 12.55% YoY. The long holidays at the beginning of May boosted May number up by 1.47% MoM & 11.54% YoY.
  - Tourism recorded the biggest YTD growth at 89.40% YoY. This was followed by accommodation & catering services (+22.10% YoY), other services (+15.76% YoY) and retail sales of goods (+10.74% YoY).
  - International arrivals dropped 6.9% MoM in May. For 5M 2023, international arrivals reached 4.6 million, a YoY increase of 11.6x but was still 37% short of the pre-pandemic level in 5M 2019.
- The Index of Industrial Production (IIP) ticked up by 2.21% MoM and 0.11% YoY in May. For 5M 2023, IIP fell by 2.05% YoY.
  - > The powerhouse of the economy, the manufacturing sector (-2.45% YoY) were still in the red.
- Vietnam's Manufacturing PMI deteriorated in three successive month and ended at 45.3 in May. This was the most significant decline in the manufacturing sector's health since September 2021.
  - Amid widespread reports of weak customer demand, firms cut production for the third consecutive month.
  - Employment dropped further in May, albeit to a lesser degree than observed in the previous periods.
- CPI stayed flat MoM and inched up modestly by 2.43% YoY.
  - Transportation (-2.98% MoM & -8.94% YoY) was mainly responsible for tamed inflation thanks to lower oil prices.
  - Food & food services (+0.24% MoM & +3.58% YoY), housing & construction materials (+1.01% MoM & +6.40% YoY), education (-0.10% MoM & +5.70% YoY) and culture, entertainment, and tourism (+0.24% MoM & +2.49% YoY) all recorded YoY price increases due to tourism rebound and higher power prices.
- Vietnam recorded a trade surplus of US\$2.24 billion in May, raising YTD trade surplus to US\$9.80 billion.
  - Trades improved on a monthly basis but was still down compared to last year's level. May's export value reached US\$29.05 billion (+4.3% MoM & -5.9% YoY) while import value was at US\$26.81 billion (+6.4% MoM and -18.4% YoY).
  - As production inputs accounted for most of Vietnam's imports, lower imports likely signal further headwind ahead for the manufacturing sector.
- 5M registered FDI dropped to US\$7.54 billion (-22.48% YoY) while disbursed FDI slid marginally to US\$7.65 billion (-0.78% YoY).
  - The manufacturing sector still accounted for the bulk of registered FDI at 79.26%. The real estate sector came in second at 7.56%, the technology sector third at 4.09%, and the remaining sectors 9.09%.
- The USD/VND exchange rate inched up slightly by 0.10% to 23,592 in May, in line with the strengthening of the US Dollar. Nevertheless, the VND still appreciated by 0.38% against the USD

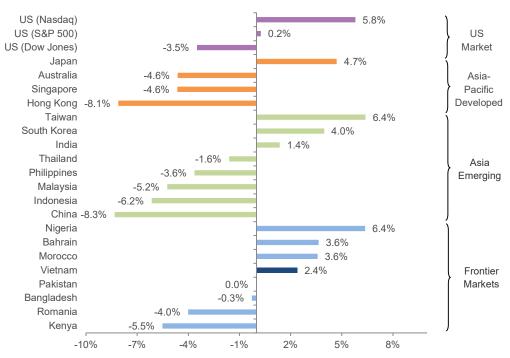
year to date. The SBV bought more than US\$6 billion in 5M 2023, raising Vietnam's FX reserves to an estimated US\$92 billion.

 During the National Assembly session in May, the Ministry of Planning and Investment (MPI) signaled possible change to previously set 2023 GDP growth target of 6.5%. As most forecasts on Vietnam GDP growth have been revised to around 4%-5%, any adjustment of the official target by the MPI should not be a surprise to the market.

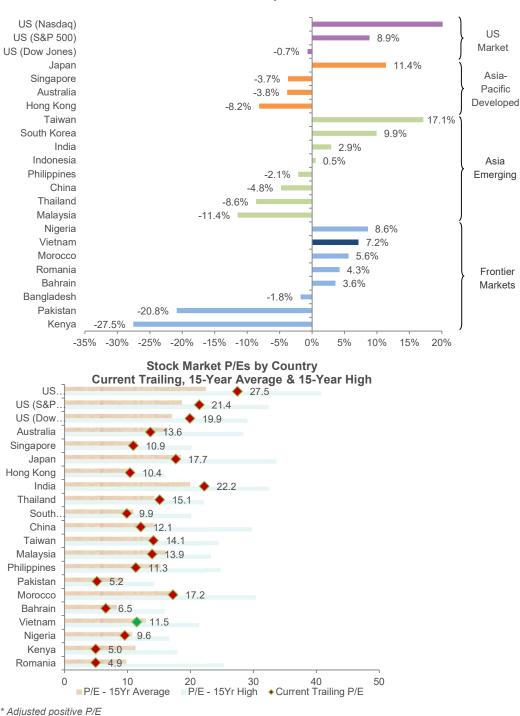
## **Historical Performance**



\* Calculated based on US\$100,000 invested with ICA since inception (2004) versus invested in the VN Index \*\* Monthly time-weighted returns, net of all fees, based on total NAV of all managed accounts, including impact of VND depreciation against the USD \*\*\* Data as of May 31, 2023



# Stock Market Monthly Returns by Country (in USD) as of May 31, 2023



#### Stock Market YTD Returns by Country (in USD) as of May 31, 2023

\*\* Data for Bangladesh and Indonesia not available

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