



JANUARY 2018



Stock Market Commentary

Bullish sentiments sent the *VN Index soaring by 12.86% in January*. The market swiftly get over a slight tumble in the middle of the month caused by SSC's proposed increase in deposit requirement for margin lending (from 50% to 60%) and *closed at 1,110.36 points*, very close to the historical high of 1,170 set in 2007.

- Large caps led the advancers, probably as a result of new inflows (up to US\$130 million) by ETFs focusing on the large caps.
- Banking stocks continued to outperform with monthly gains from 22% to 34%.

January also marked a new record in terms of liquidity in the Vietnam market as *average daily trading* surged 51.3% *MoM to reach US\$428 million*. The liquidity is also four times higher than that of January 2017.

Foreign investors net bought US\$361 million worth of listed stock, five times higher than the volume they bought in December 2017.

Vietnam's listed market capitalization reached US\$142.6 billion by the end of January. After months of strong gains, the market is poised for correction. However, positive economic outlook and ongoing privatization of SOEs remain powerful supports for the stock market. With average P/E of 20.5x and 2018 earnings growth from 15% - 30%, attractive opportunities are present for investors to buy in.

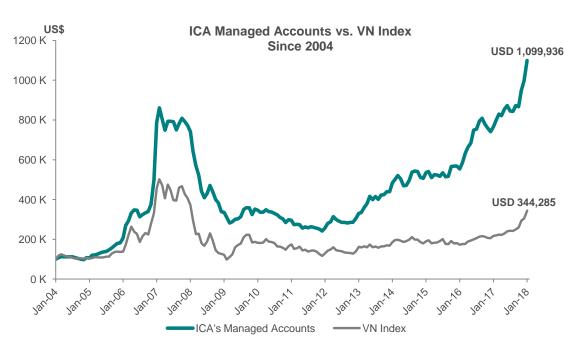
Macroeconomic Update

-	Jan 2017	Dec 2017	Jan 2018	FY2018 Target
CPI (MoM change)	0.46%	0.21%	0.51%	. a. got
CPI (YoY change)	5.22%	2.60%	2.65%	4.00%
YTD Trade Balance (US\$ billion)	1.19	2.92	0.18	
Exchange Rates (US\$/VND)	22.640	22.770	22.760	
YTD Disbursed FDI (US\$ billion)	0.95	17.50	1.05	
Credit Growth (YTD)	1.60%	18.17%	0.90%	17.00%
PMI Manufacturing Index	51.90	52.50	53.40	
Industrial Production growth (YTD YoY)	0.70%	9.40%	20.90%	
Nominal Retail Sales Growth (YTD YoY)	9.90%	10.90%	9.50%	
VN Index	697.28	984.24	1,110.36	

Source: GSO, Customs Office

- PMI (Purchasing Manufacturer Index) in January rose to a 9-month high level of 54.4 vs. Dec'17 of 52.5, marking the 26th consecutive month of expansion. Manufacturers in Vietnam expect demand to increase further over the course of 2018.
- Inflation was at 0.51% MoM and 2.65% YoY (Jan'17: 5.22% YoY) due to further release in subsidies for healthcare services and transportation price increase (as a result of oil price hike).
- Trade deficit was estimated at US\$300 mm in January (Jan'17: US\$100 million). Exports grew by 33.1% YoY, significantly stronger than Jan'16 growth rate of 7.6% YoY.
- Registered FDI was US\$900 million, down 36.8% YoY, yet implemented FDI reached US\$1.1 billion, up 10.5% YoY.
- Nominal retail sales grew by 9.5% YoY. Real retail sales were up 8.4% YoY (Jan'17: +6.7% YoY).
- The US\$/VND FX rate remained stable at 22,760. FX reserves increased to US\$54.5 billion from Dec'17's level of US\$52.5 billion.

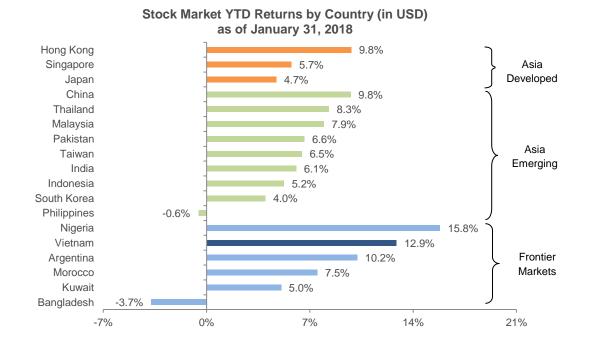
Historical Performance

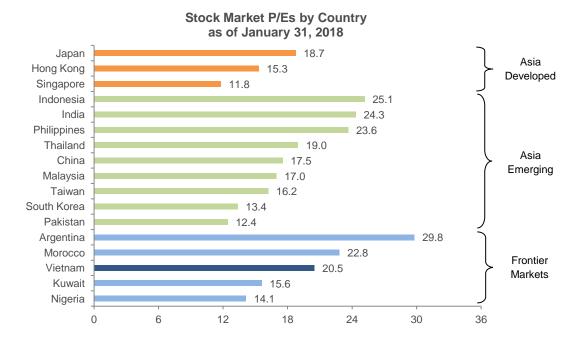


^{*} Calculated based on US\$100,000 invested with ICA since inception (2004) versus invested in the VN Index

^{**} Monthly time-weighted returns, net of fees, based on total NAV of all managed accounts, including impact of VND depreciation against the USD

^{***} Data as of January 31, 2018





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