



DEVELOPMENT
TRACK RECORD

INDOCHINA **LAND**



Developed **US\$ 1 billion** of property in Vietnam.



Secured over **\$200 million** in non-recourse financing across diversified projects.



Sold 1,100 units equating to **\$500 million** of high end residential property.

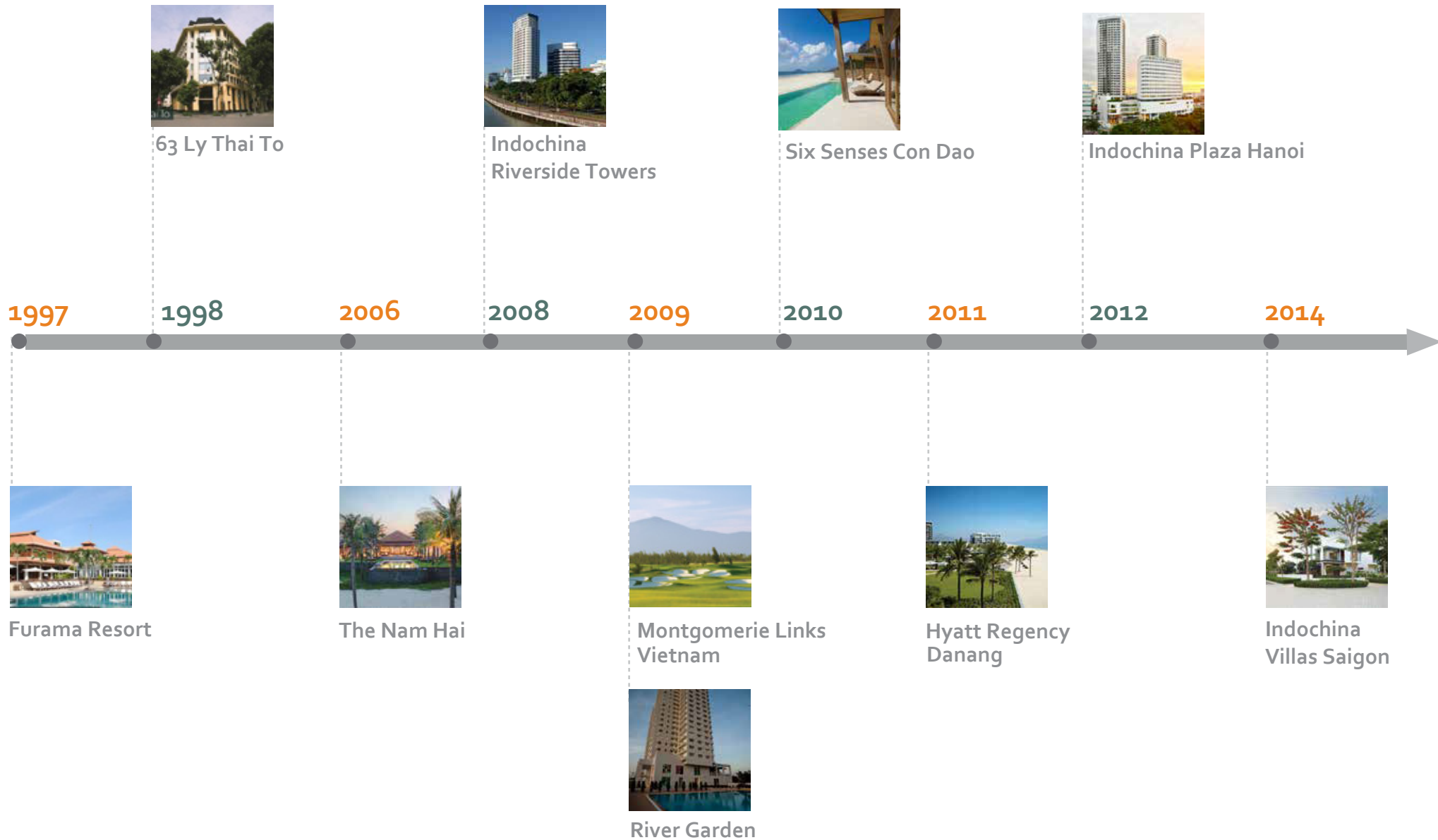


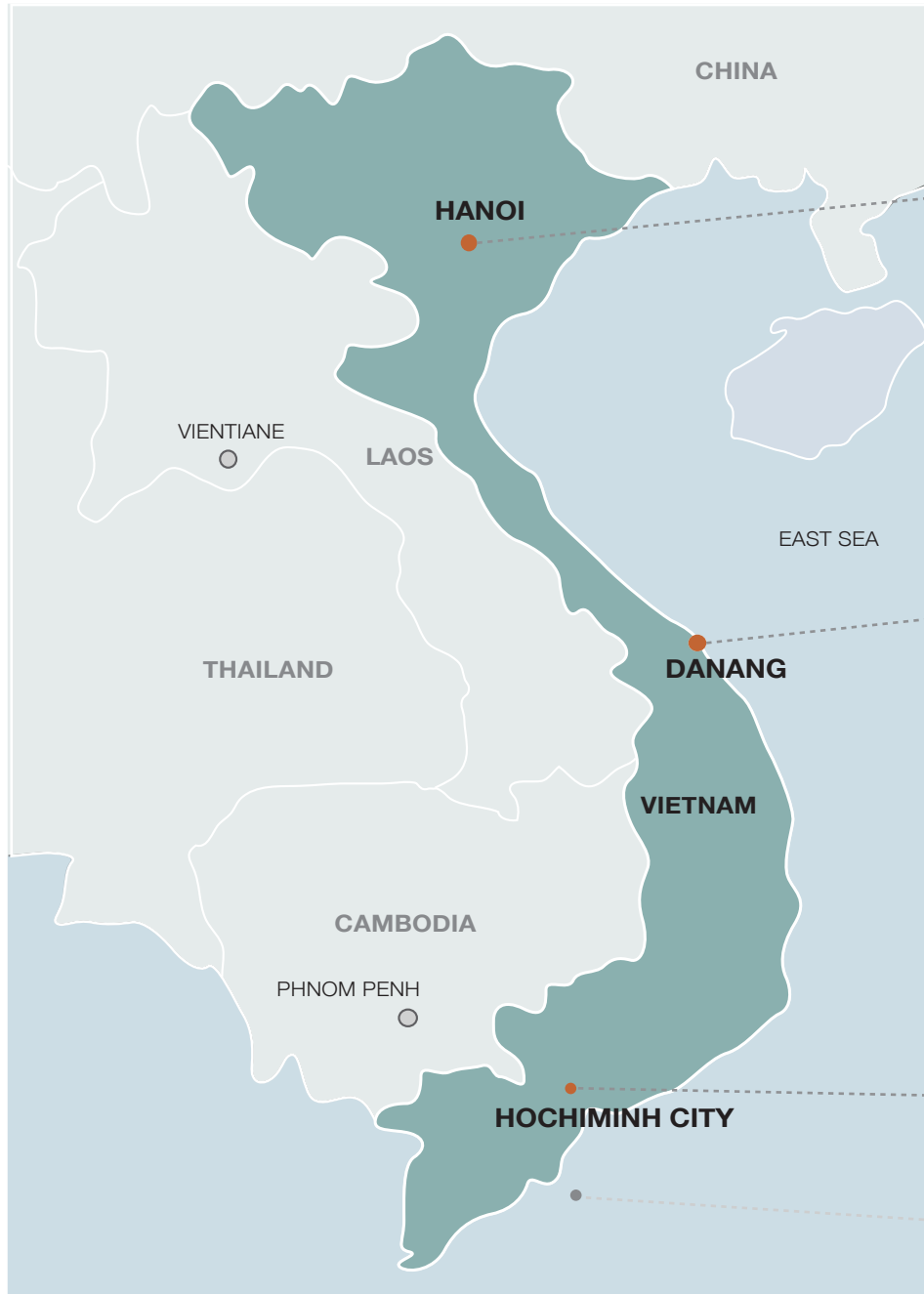
Successfully developed premium brands that are well-recognized with a total of **30 regional awards** across our projects.

Founded in 1999, Indochina Capital Corporation is one of Vietnam's leading real estate, investment and financial services firms.

Strong team of seasoned professionals who have worked together for a decade plus.

Nation-wide presence with offices in Hanoi, Danang and Ho Chi Minh City.





NORTH:

63 Ly Thai To
Indochina Plaza Hanoi

CENTRAL:

Indochina Riverside Towers
Furama Resort
Montgomerie Links Vietnam
The Nam Hai
Hyatt Regency Danang

SOUTH:

River Garden
Indochina Villas Saigon
Six Senses Con Dao



Vietnam's first luxury resort. Located in Danang. Developed by ICC's founding partners prior to the establishment of ICC.

\$40 mil
Total Project Value

386
Hotel Rooms



First Grade A retail and office building in Hanoi developed in partnership with Hongkong Land and the Vietnam Fatherland Front. Developed by ICC's founding partners prior to establishing ICC.

63 LY THAI TO

\$25 mil
Total Project Value

7,000m²
Office

700m²
Retail



THE NAM HAI
HOI AN, VIETNAM

Named as the **Best Resort in the world** by Travel+Leisure 2008 Design Awards.

\$68mil
Total Project Value

40
Luxury Pool Villas

60
Luxury Hotel Villas



Danang's first international standard office, retail and residential mixed use complex.

INDOCHINA RIVERSIDE TOWERS

\$25mil
Total Project Value

95
Condos

6,219m²
Office

4,607m²
Retail



Asia's 10 Most Elite Golf Courses – Forbes Travel Guide 2012.

\$25 mil
Total Project Value

18 hole
Golf Course

66
Residential Villas



RIVER garden

Saigon's first residential complex with significant foreign condominium purchases.

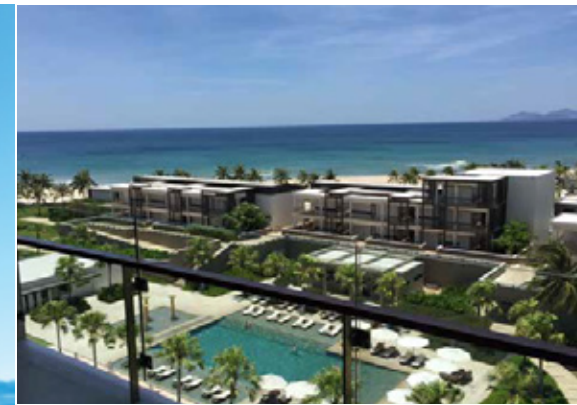
\$35 mil
Total Project Value

212
Luxury Condominiums



Best Small Hotel Construction and Design – Asia Pacific Property Awards 2010.

\$34mil	16	35
Total Project Value	Private Villas	Hotel Villas



Selected by Hyatt International as their best property in Asia Pacific in 2014.

\$140mil
Total Project Value

27
Luxury Pool Villas

183
Condos

200
Hotel Rooms



Hanoi's leading residential mixed use complex.

\$160mil
Total Project Value

386
Condos

18,000m²
Office

14,000m²
Retail



Highly Commended Best Villa Development, South East Asia Property Awards 2014.

INDOCHINA
VILLAS SAIGON

\$50mil
Total Project Value

114
High-End Villas

INDOCHINA **KAJIMA**
DEVELOPMENT COMPANY

ICC-Kajima Joint Venture





- Initial investment of \$50 million to implement “accommodations” focused projects (hotel, serviced apartment, and residential for sale)
- Strategic focus on small scale boutique developments in high end segment (no competition)
- Geographic focus on Hanoi, Ho Chi Minh and Danang in core locations Creativity, innovation, and quality are defining qualities



- Focus on markets underpinned by solid fundamentals which are currently underutilized
- Capitalize on pent up demand and preference for quality from Vietnam and overseas clientele
- Leading developers implementing residential projects based on scale (<1,000 units) and very little attention to detail



INDOCHINA KAJIMA
DEVELOPMENT COMPANY

In September 2016, Indochina Capital and Kajima Corporation officially signed their Joint Venture Agreement and announced their new development platform to the public.

Kajima Corporation, founded in 1840, is one of the big four Japanese contractors and the largest Japanese overseas real estate developer. Kajima Corporation's global footprint operates through subsidiaries in North America, Europe, Asia and Australia.

Kajima Corporation's stock is a constituent of the Nikkei 225 Index, with total market capitalization reaching JP¥ 750 billion, or US\$ 7.5 billion.



Japanese giant property firm teams up with local partner to invest 1 billion dollar into VN real estate market



Kajima establishes US\$1 bil JV to invest in real estate



Indochina, Kajima launch \$1b joint real estate venture



Indochina Capital teams up with Kajima Corporation